



KEF GROUP

Ensuring quality and excellence as a full chain
pharmaceutical supplier

ABOUT KEFÖ

More than **75 years of tradition and expertise** as a distributor of:

- vast variety of chemicals,
- laboratory equipment, instruments and consumable materials,
- medical and biomedical products,
- plastic granulates and polymers,
- food ingredients,
- clinical enteral nutrition (for hospitals and pharmacies),
- aesthetic products.

Additionally, we offer validation, calibration and service & maintenance of instruments.



ABOUT KEF^o

CUSTOMERS:

More than 980 satisfied customers worldwide

OWNERSHIP:

100% Privately owned

NUMBER OF EMPLOYEES:

290+ (Slovenia, Germany, CRO, SRB, BIH)

ASSORTIMENT:

700+ brands and 1.000.000+ products

HEAD OFFICE AND CENTRAL WAREHOUSE:

Brnčičeva ulica 31 and 29, Ljubljana, Slovenia





KEF MANAGEMENT

GENERAL MANAGER AND OWNER:

Vladimir Bangiev, B.Sc. Econ.

BOARD MEMBER:

Franci Stojc, M.Sc.Econ.

CEO Croatia:

Vladimir Bangiev, B.Sc. Econ.

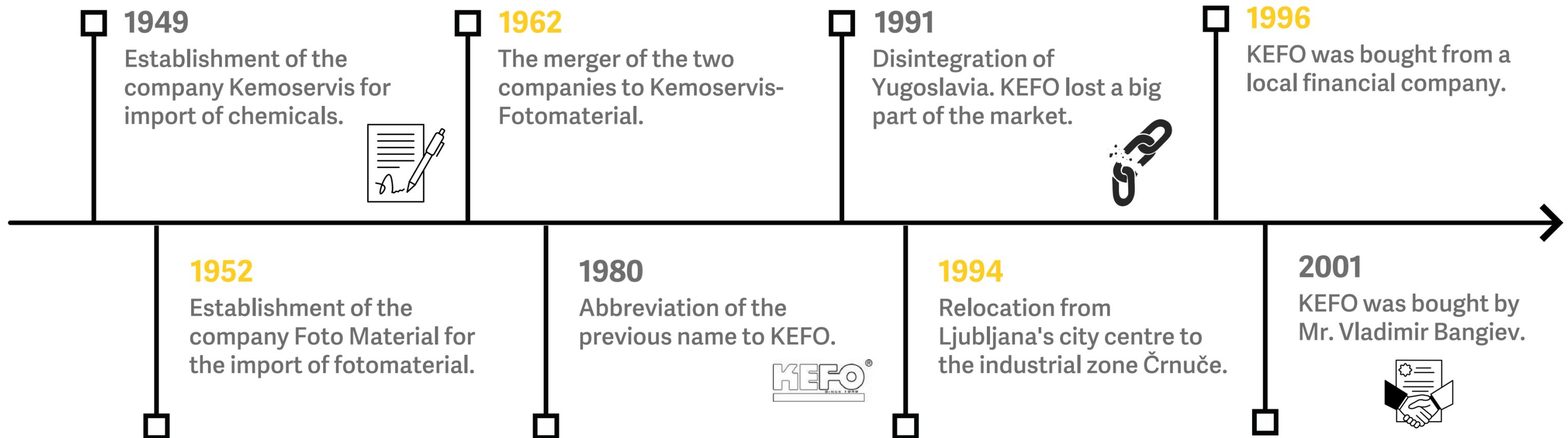
CEO Serbia and BIH:

Sonja Jeremić, B.Sc. Biochem.

CEO Kemomed:

Andrej Vuga, B. Sc. Chem.

KEFO HISTORY



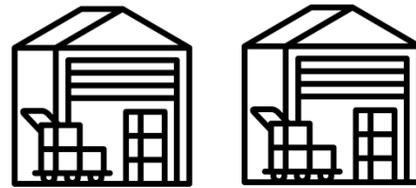
KEFO HISTORY



KEFO HISTORY

2020

Purchase of 520 m2 premises for the purpose of validation laboratory, service of instruments and for show room. Beginning construction of two new high-rack warehouses. Completing the introduction of paperless office and complete overhaul of the ERP and 360° CRM system.



2022

Expansion of KEFO Group's portfolio - acquisition of Cluster company in Serbia. Rebrand of company's graphic image (new brand identity).



2021

New offices and a new warehouse in KEFO Croatia. Establishment of KEFO Group's marketing department.



KEFO HISTORY AND FUTURE

2023

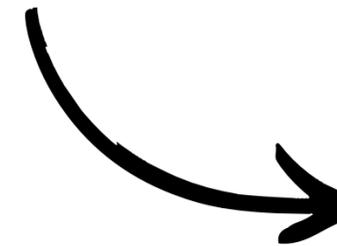
Acquisition of a new company in Slovenia.
Establishment of the new department for Food Ingredients.
Finished renovation of office spaces in Slovenia.
Introduction of a new CRM system.



2024

Construction of new office spaces and a new warehouse in Sisak, Croatia.
Construction of 2 new warehouse buildings in Slovenia.
Establishment of the new department for Aesthetics.
Finished renovation of office spaces in Zagreb, Croatia.
Finished digital transformation of KEFO GROUP by introducing new BI platform.

KEFO NEW VISUAL IDENTITY



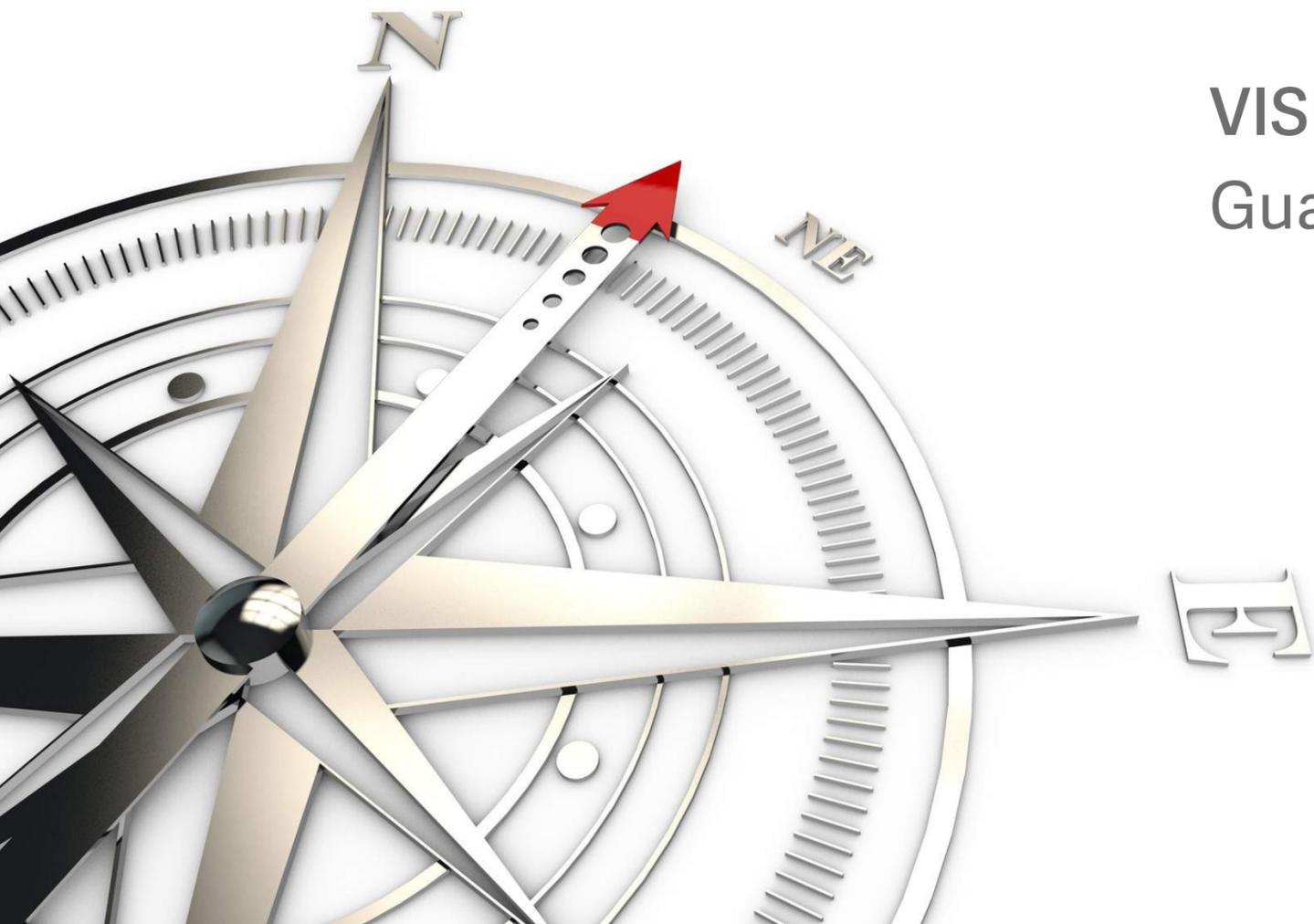
KEF MISSION & VISION

MISSION:

To ensure long-term success with professionalism and flexibility both in our products and services.

VISION:

Guaranteeing top knowledge and success.



KEFO VALUES

RESPONSIBILITY

KNOWLEDGE

QUALITY

SAFETY

PROACTIVITY

SIMPLICITY

KEFO SALES MARKETS AND DAUGHTER COMPANIES

HEADQUARTERS - Ljubljana, Slovenia 

DAUGHTER COMPANIES - Kemomed, KEFO Croatia,
KEFO Serbia, KEFO BIH

OFFICES & WAREHOUSES



Ljubljana (HQ)



Zagreb and Sisak



Belgrade



Sarajevo

OTHER TERRITORIES:



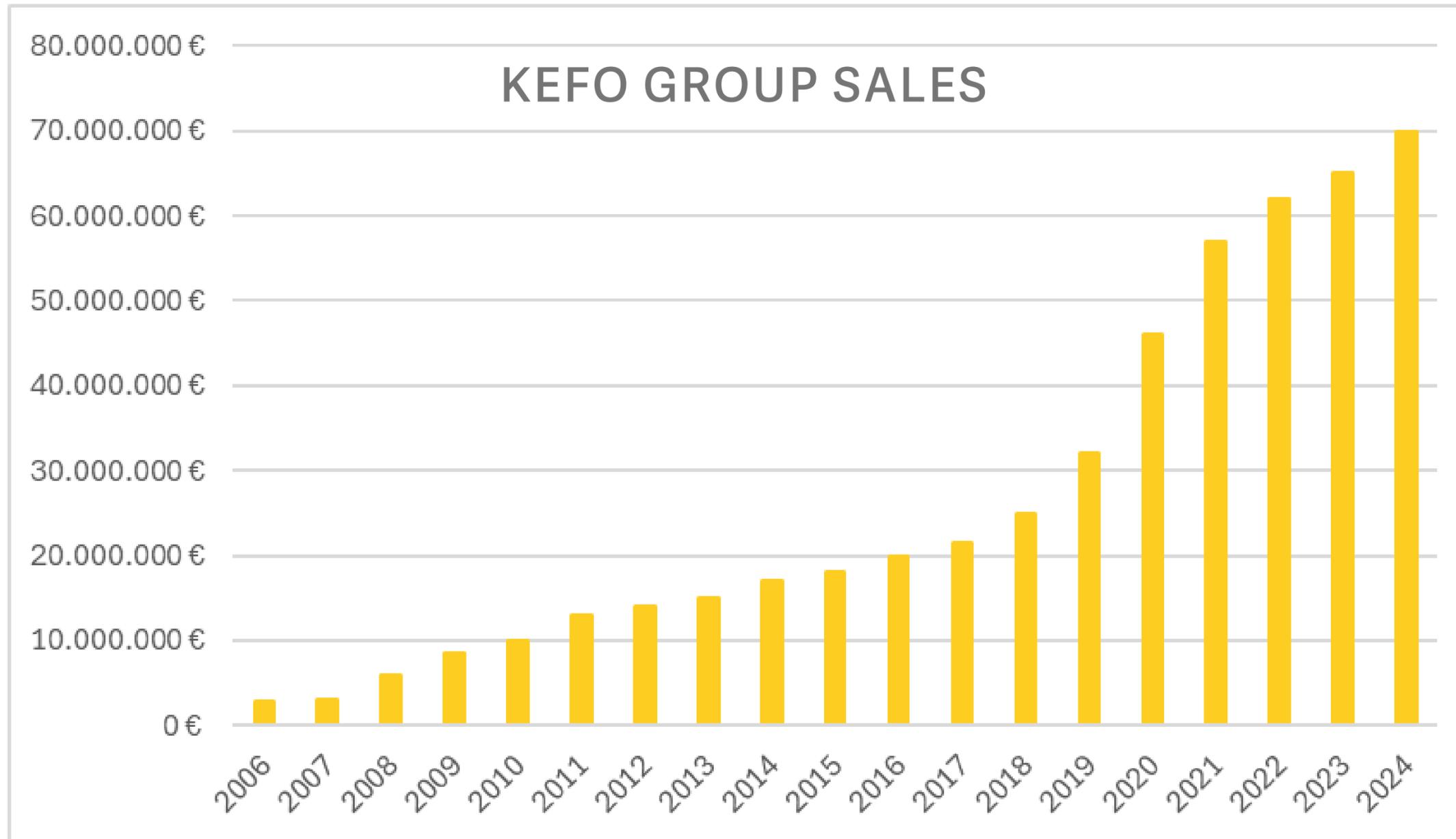
Montenegro



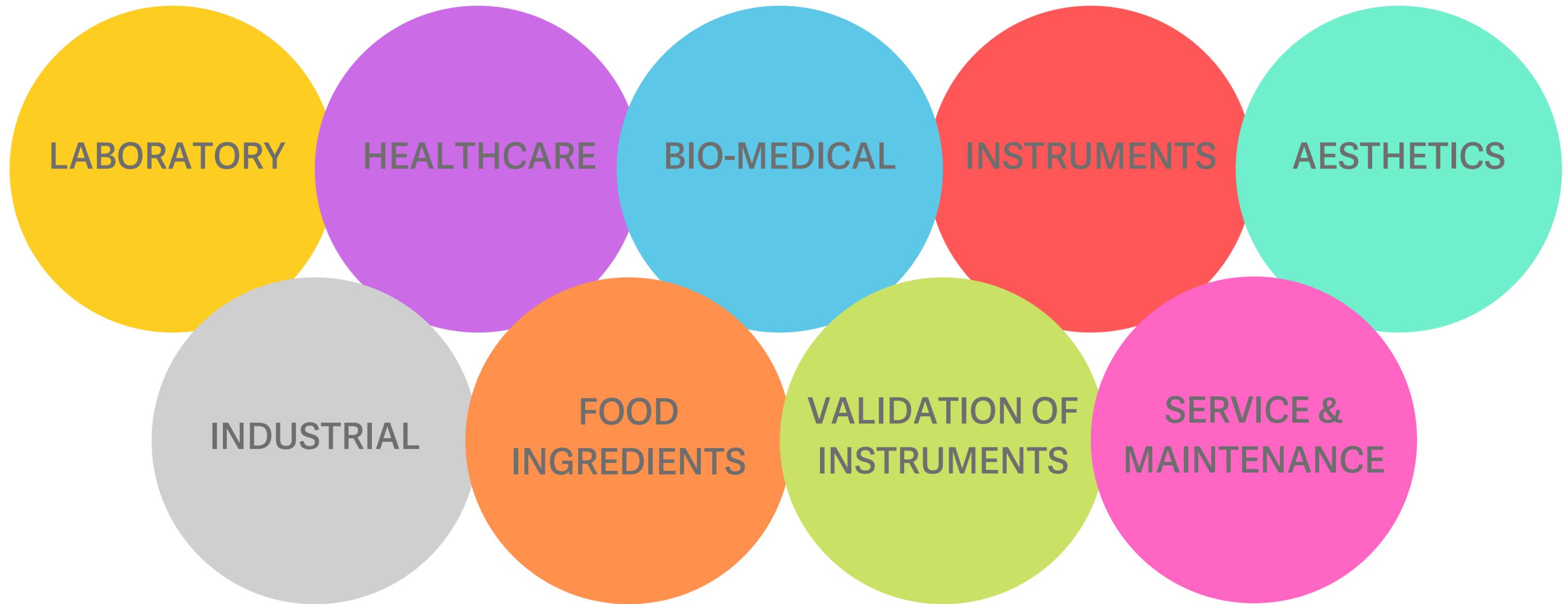
Northern Macedonia



KEFO SALES PERFORMANCE



KEFO BUSINESS UNITS





LAB:

- Laboratory chemicals and consumables,
- Bulk chemicals,
- Laboratory equipment, small laboratory instruments and laboratory machines,
- Equipment for pharmacies.



KEF

INDUSTRIAL

TKGP:

- Technical chemicals,
- Polymers/plastic granulates (PE, PP, PVC, PS, PA, PET, EPS, Masterbatch).



KEFO

FOOD
INGREDIENTS

WIDE ASORTIMENT OF HIGH
QUALITY INGREDIENTS FOR
MEAT, POULTRY, SEAFOOD,
DAIRY, BEVERAGES, PASTRY
AND PLANT-BASED SEGMENTS
OF FOOD PRODUCTION

FOOD INGREDIENTS:

- Preservatives & Antioxidants, Sweeteners, Vitamins & Minerals, Enzymes, Food cultures, Frozen fruits & pures, Dairy products
- Flavors & Flavor enhancers, Colors, Fats & Oils, Chelating agents, Humectants, Starches
- Alcohols, Amino acids, Carbonates, Antifoams, Baking powders, Buffering Agents, Hydrocolloids and more.





TOP-QUALITY PRODUCTS AND PROFESSIONAL SUPPORT THAT HELPS YOU ACHIEVE THE DESIRED AESTHETIC RESULTS IN A SAFE AND EFFECTIVE WAY

- Exclusive distributorship rights for world-renowned brands in several markets
- Specialized in the production of leading and innovative products for non-invasive aesthetic medicine.
- Our product portfolio is carefully compiled and follows the highest standards of safety and efficiency, and includes a wide range of products that are key to achieving the desired aesthetic results



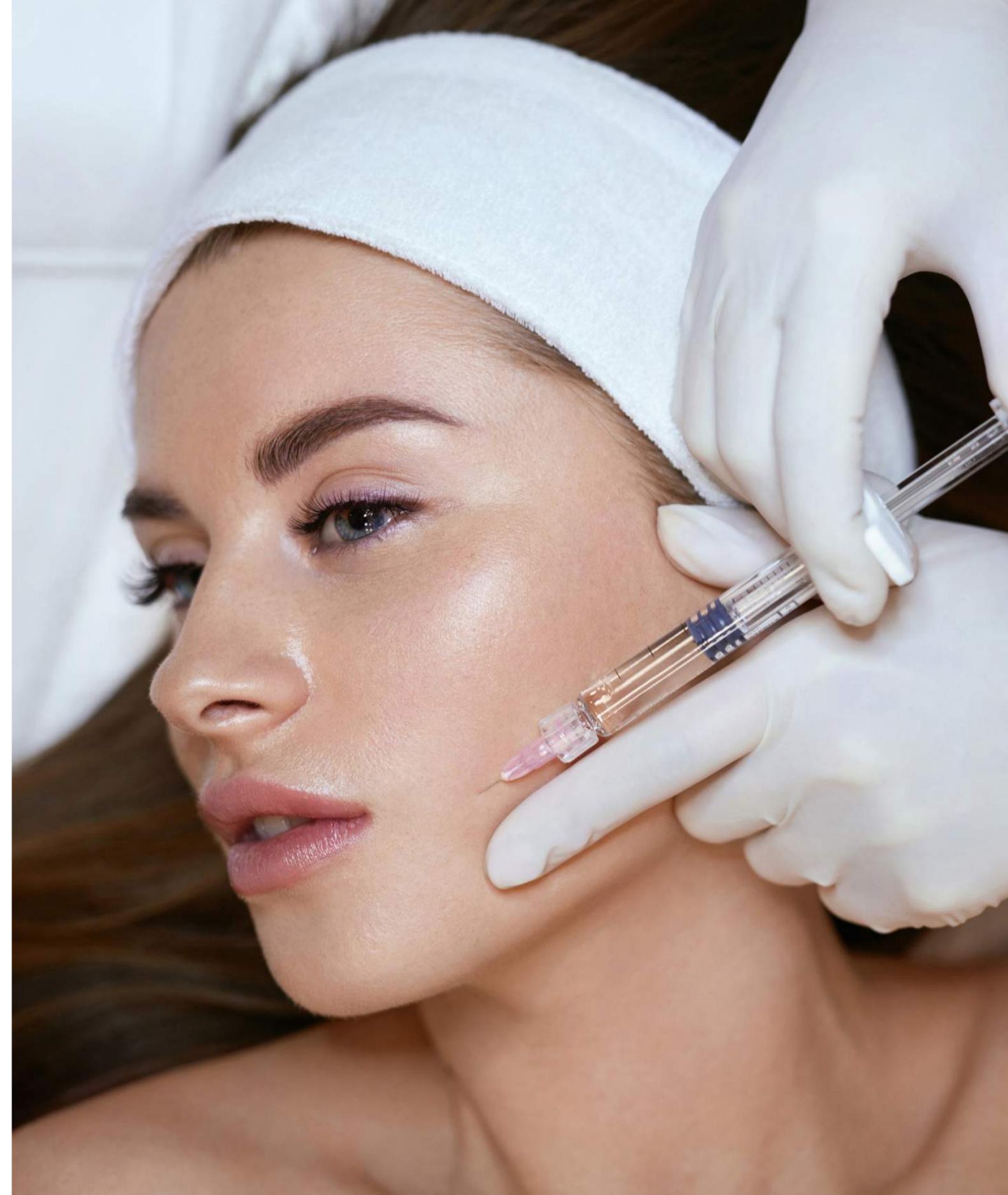
MINT[®]
Minimally Invasive Nonsurgical Thread

KARISMA[®]
Rh Collagen

TEOXANE

OUR PRODUCT PORTFOLIO IS COMPILED OF:

- Dermal fillers for face lifting and wrinkle smoothing,
- Disinfectants for aesthetic medicine and dentistry,
- Cannulas, needles and syringes for aesthetics,
- Preparations with hyaluronic acid and vitamins for mesotherapy,
- Polynucleotides for tissue regeneration,
- Mesonites for non-surgical facial rejuvenation,
- Poly-L-lactic acid (PLLA) for achieving long-lasting aesthetic results.





PHARMA:

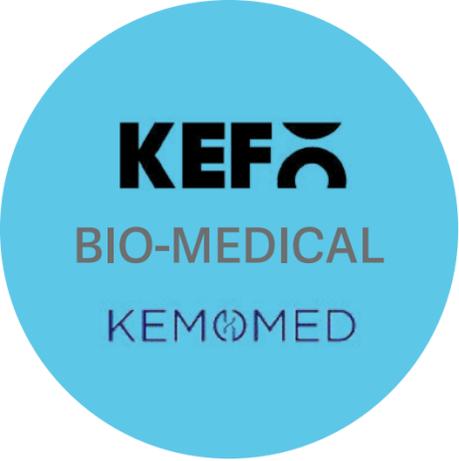
Enteral clinical nutrition for:

- Rare metabolic disorders,
- Malnourished patients,
- Oncology patients,
- Severe allergies in children.

MEDICAL:

- Interventional cardiology,
- Interventional radiology,
- Interventional oncology,
- Cardiac surgery,
- Other hospital products.





AVAILABLE IN SLOVENIA, CROATIA & SERBIA*

*Please note, that not all products/brands are available on all markets!

- Illumina Sequencing Platforms,
- IntelliQube qPCR System,
- Cell Imaging Multi-Mode Readers,
- Multi-Mode Microplate Readers,
- Multi-Mode Washer Dispensers,
- Gel Doc Systems for Chemiluminescence & Fluorescence,
- Air Samplers,

- Sample preparation – Homogenizers,
- Bench Top Equipments,
- Robotic Workstation For Automated Nucleic Acid Purification,
- Cell Separation Instruments,
- Capper/Dicapper & Scanners for tubs and racks with 2D/QR codes,
- Automated colony counting.





AVAILABLE IN SLOVENIA, CROATIA & SERBIA*

- Microbiology safety cabinets/Laminars,
- Isolators,
- CO2 incubators,
- Autoclaves,
- Ultra freezers,
- Multi-Mode Microplate Readers,



- Multi-Mode Washer Dispensers,
- Cell Imaging,
- Gel Doc Systems for Sterilizers/Incubators,
- Centrifuges,
- Microscopes.

*Please note, that not all products/brands are available on all markets!



- HPLC/LCMS,
- GC/GCMS,
- FTIR,
- UV spectrophotometers,
- TOC,
- Reactors,
- Titrators,
- Small lab instruments,

- Automatic Pipettes,
- Refrigerators,
- Freezers and freezer dryers,
- Fume hood,
- Incubators,
- Climatic chambers,
- Systems for water purification.





KEMOMED

ACCREDITED LABORATORY FOR CALIBRATION OF VOLUMETRIC APPARATUSES

SERVICES:

- Calibration of pipettes (electronic, mechanic, adjustable, fixed, single or multi channel),
- Calibration of dispensers,
- Calibration of burettes and dispensettes,
- Preventive maintenance,
- Servicing.





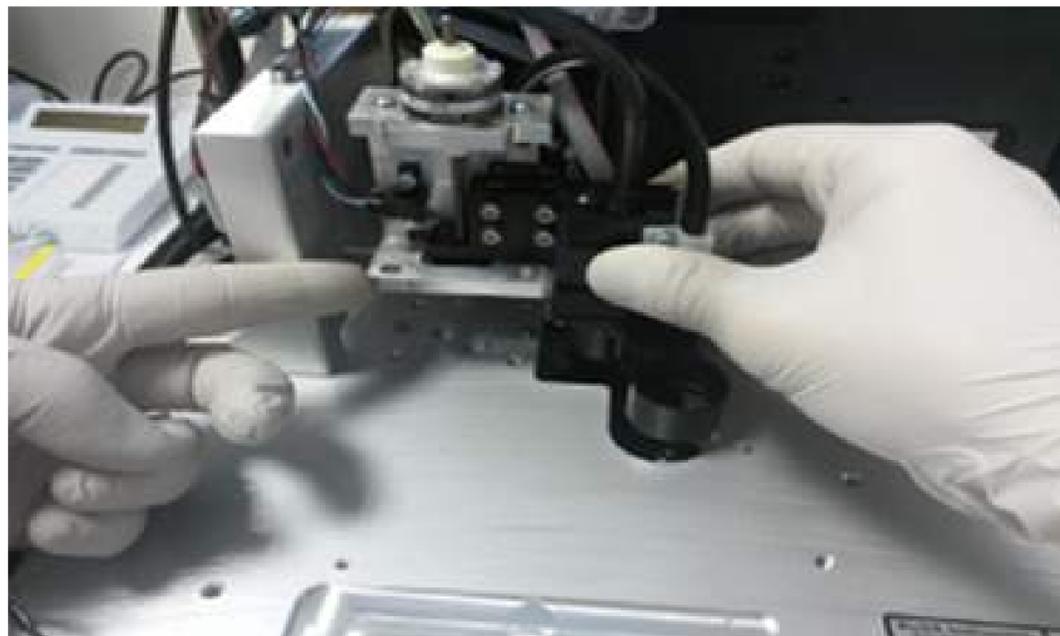
QUALIFICATION OF NEW INSTRUMENTS:

- Installation qualification (IQ),
- Operational qualification (OQ),
- Performance qualification (PQ),

PERIODIC OPERATIONAL QUALIFICATION/CALIBRATION

PREVENTIVE MAINTENANCE

SERVICE SUPPORT



KEFO GROUP AS A FULL CHAIN SUPPLIER

KEFO Group covers all segments of the production process in PHARMA industry, as well as numerous other industries.

As a full chain supplier it also provides complete documentation and support to its clients.

This enables KEFO to position as a relevant and highly competitive supplier in all its segments.

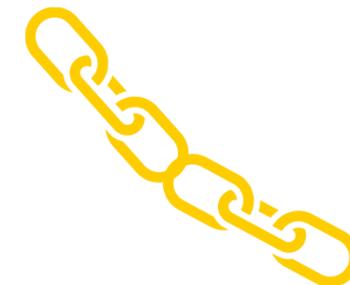
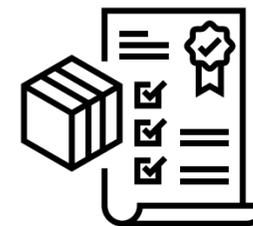


 R&D



ANALYTICS
DEVELOPMENT

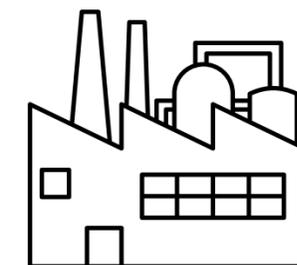
QUALITY
CONTROL



LAB
SCALE



PRODUCTION



KEF GROUP AS A FULL CHAIN SUPPLIER



R&D



ANALYTICS
DEVELOPMENT

R&D, CONTROL DEPARTMENT,
ANALYTICAL DEVELOPMENT:
Chemicals, consumables, instruments,
service, maintenance and validations

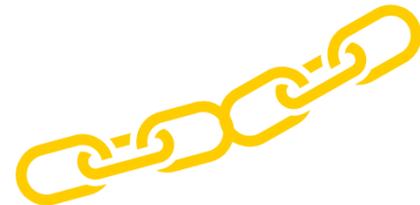
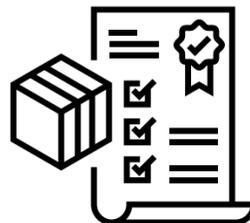
SEMI LAB:

Chemicals (Solvents, Salts, Acids) and
Intermediates

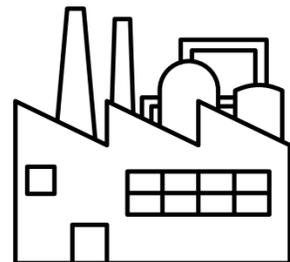
PRODUCTION:

Chemicals (Solvents, Salts, Acids) and
Intermediates with complete
documentation for registration
products in DMF's.

QUALITY
CONTROL



PRODUCTION



LAB
SCALE



KEFO SALES MARKETS AND DAUGHTER COMPANIES

HEADQUARTERS - Ljubljana, Slovenia 

DAUGHTER COMPANIES - Kemomed, KEFO Croatia,
KEFO Serbia, KEFO BIH

OFFICES & WAREHOUSES



Ljubljana (HQ)



Zagreb and Sisak



Belgrade



Sarajevo

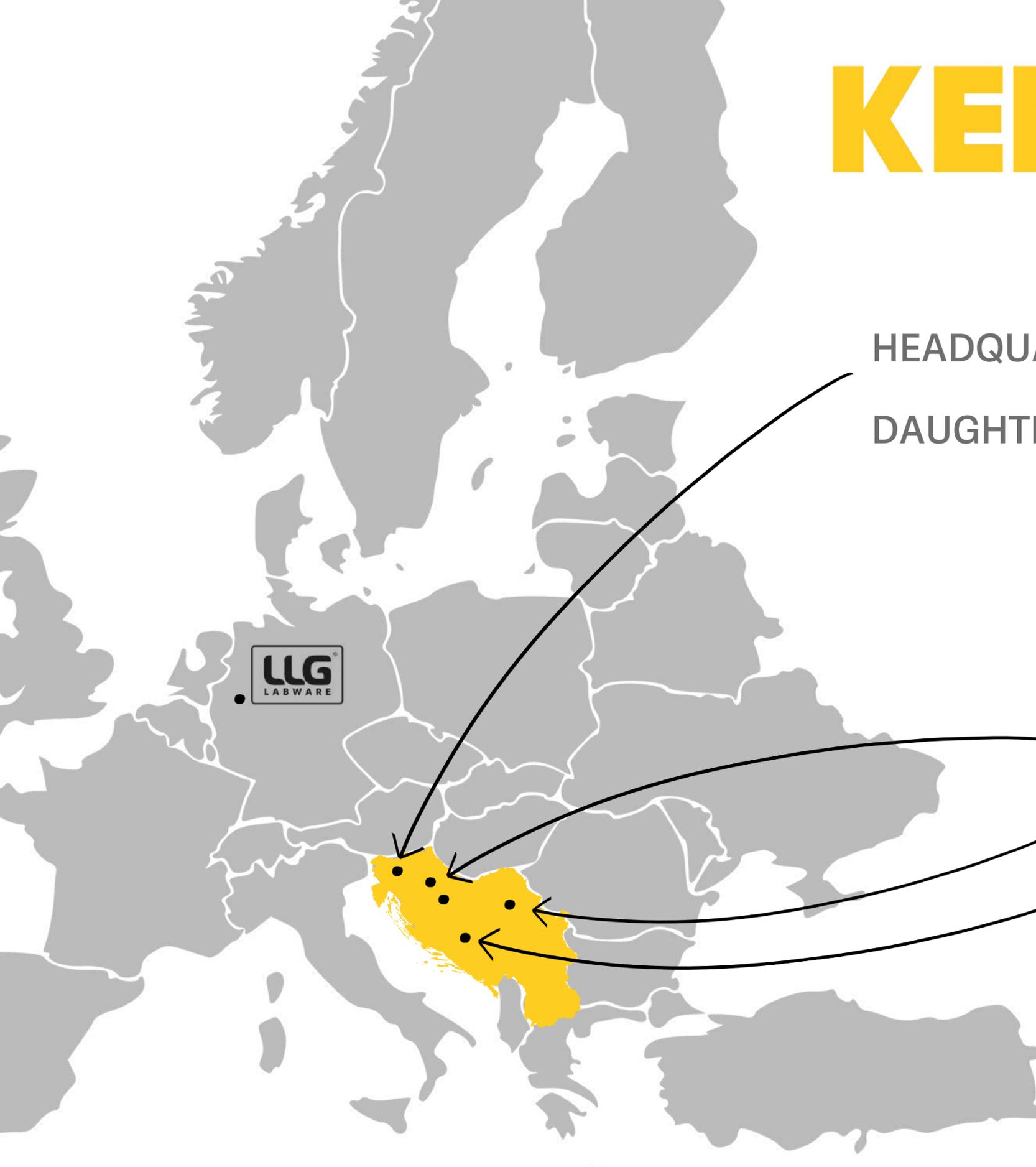
OTHER TERRITORIES:



Montenegro

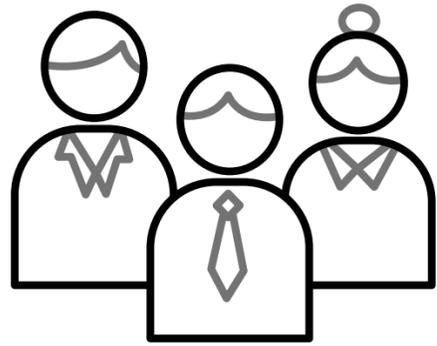


Northern Macedonia

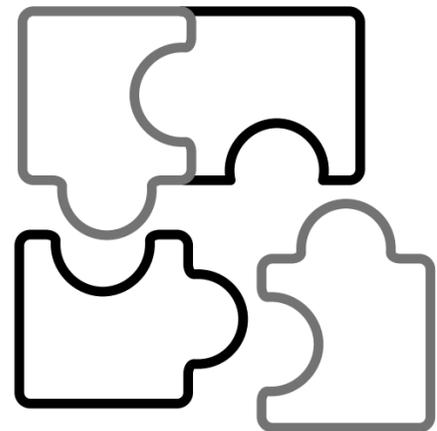




SLOVENIA (EST. 1949)



50 highly educated employees, central warehouse, sales reps, customer service, marketing, transport...



Laboratory chemicals and consumables, laboratory instruments, polymers, bulk chemicals, medical devices for interventional cardiology, radiology and oncology, food ingredients, enteral clinical nutrition, non-invasive aesthetic medicine.



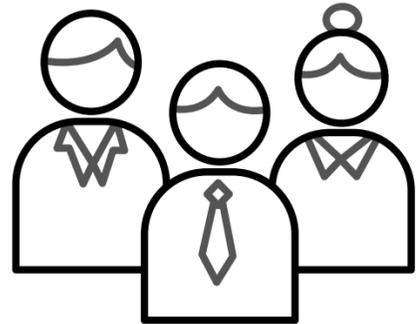
KEFO Slovenia Employees

1000+ SATISFIED CUSTOMERS

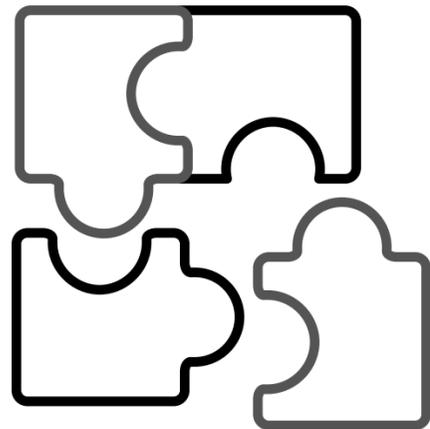
1.000.000+ PRODUCTS

700+ BRANDS

KEMOMED SLOVENIA (EST. 1996)



21 highly educated experts from the field of science & technology to administration & logistics. R&D group (est. 2017) with current focus on NGS and 3D bioprinting.



Offering products from the fields of genetics, biotechnology, molecular biology, cellbiology & 3D bioprinting, in vitro diagnostics, genom-edithing, biobanking, small lab inventory and equipment, analytical chemistry instruments and consumables.

KEMOMIND science platform for sharing knowledge in SE Europe, supporting researchers and communication in science.

BRAND NEW CALIBRATION LABORATORY



KEMOMED

BRINGING
SOLUTIONS
SUPPORTING
SCIENCE

About us

Kemomed is an innovative company that has been offering solutions in the field of biomedicine and analytical chemistry for 25 years.

Our accredited calibration laboratory takes care of the accuracy of your volumetric devices.

LET'S CREATE
THE FUTURE OF PERSONALISED
MEDICINE TOGETHER!

WWW.KEMOMED.SI
WWW.KEMOMIND.COM


Biomedicine

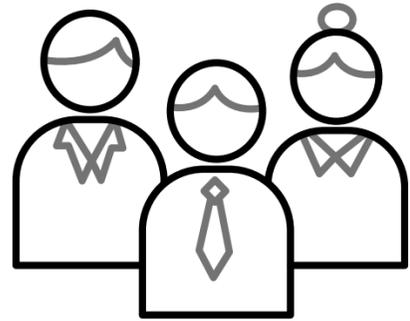

Service


Analytical chemistry

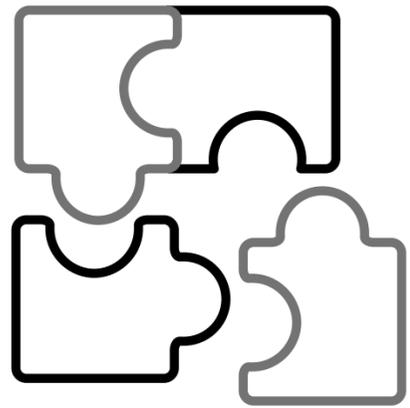
ISO 17025 CERTIFICATE HOLDER



CROATIA (EST. 2003)



36 highly educated employees, servicers of lab equipment, application specialists, local warehouse, customer service, sales reps, distribution,...



Offering products from the fields of genetics, biotechnology, molecular biology, cell biology & 3D bioprinting, in vitro diagnostics, genom-editing, biobanking, clinical and industrial microbiology, medical devices for interventional cardiology, radiology and oncology, consumables in cardial surgery, non-invasive asthetic medicine.

Laboratory reagents and consumables, bulk chemicals, polymers, biomedical and analytical instruments, service of instruments with application specialists, protective equipment and antigen tests for COVID-19.



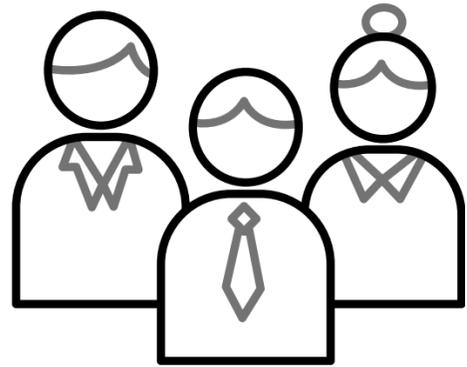
KEFO Croatia Employees

1000+ SATISFIED CUSTOMERS

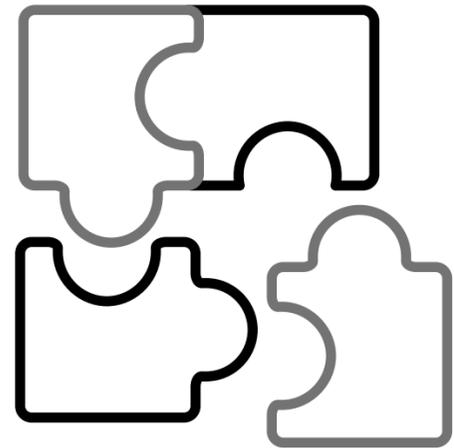
900.000+ PRODUCTS

640+ BRANDS

KEFO SERBIA (EST. 2007)



34 highly educated employees, local warehouse, customer service, sales reps, distribution and IT department.



Laboratory reagents and consumables, polymers, bulk chemicals, analytical instruments, service of instruments with application specialists.

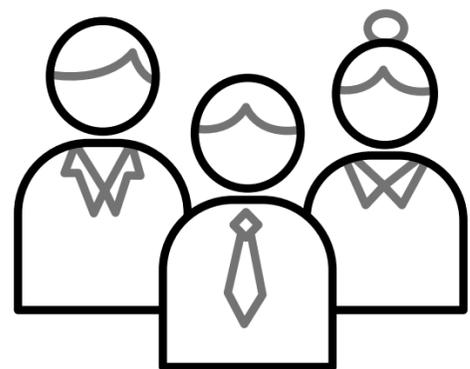


KEFO Serbia Employees

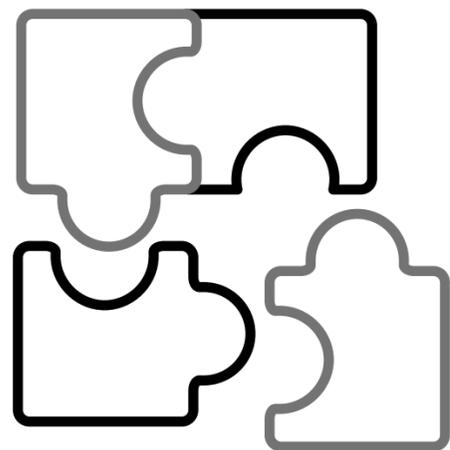
1000+ SATISFIED CUSTOMERS

900.000+ PRODUCTS

640+ BRANDS



4 highly educated employees,
local warehouse, customer
service, sales reps, distribution.



Laboratory reagents and
consumables, bulk chemicals.



KEFO BIH Employees



KEFO GROUP EMPLOYEES



Our employees,
their passion and expertise



is what makes KEFO Group
so valuable.



The logo for KEF, featuring the letters 'KEF' in a bold, yellow, sans-serif font, followed by a stylized yellow symbol resembling a lowercase 'n' or a similar geometric shape.

Has become the synonym for a quality supplier of equipment, instruments and consumable materials for all kinds of laboratories, laboratory chemicals, industrial chemicals, service of instruments, food ingredients, plastic granulates, enteral clinical nutrition and aesthetic products, all available in one place.

WHAT MAKES KEF THE RIGHT BUSINESS PARTNER?



75+ YEARS OF EXPERIENCE



STRATEGIC GEOGRAPHIC LOCATION

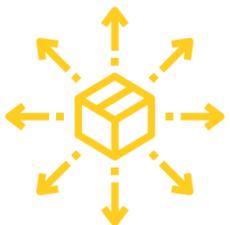
(Intersection of Mediterranean, Central and Southeast Europe)



EXPERIENCED AND HIGHLY EDUCATED EMPLOYEES



1000+ CUSTOMERS (EU, SRB, BIH, MNE, NMK)



IN-DEPTH AFTER SALES SUPPORT





THE RIGHT BUSINESS PARTNER
IS THE KEY TO **SUCCESS**

Thank you for your time!

YOUR **KEF** 